

GILLIAN SHELDON

Major Career Roles

Vice Chair & Managing Director, Morgan Stanley & Co Ltd
Senior Independent Non-Executive Director, Capita plc
Independent Non-Executive Director and Chair of Treasury Committee , Severn Trent plc
Managing Director, Investment Banking & Co-Head European Media and Telecoms, CS First Boston (UK) Holdings Ltd

Other Career Highlights

Deputy Chair, BusinessLDN
EMEA Advisory Board Member, Salesforce Inc
Trustee and Chair of Investment Committee , BBC Children in Need
Corporate Board Member, Royal Academy and Royal Ballet and Opera

Gillian Sheldon is a highly experienced investment banker and board director with more than 30 years' experience advising on complex, high-profile transactions across multiple sectors and geographies. She is currently Vice Chair EMEA in the Investment Banking division of Morgan Stanley, where she works with boards, CEOs and executive teams on strategic transactions including mergers and acquisitions, capital raisings and broader financing and restructuring situations. Gillian is also a member of the Salesforce EMEA Advisory Board, supporting the company's strategic growth in international markets, and Deputy Chair of BusinessLDN, where she champions business-led initiatives to drive inclusive economic growth across London.

Gillian joined Morgan Stanley in 2023 after two decades at Credit Suisse, where she held a series of senior leadership roles including Head of Telecoms, Media and Technology Investment Banking in Europe and, later, Vice Chair of Investment Banking. In these roles she built deep sector expertise and a strong track record advising global corporates, financial sponsors and growth companies on complex, cross-border transactions in fast-changing markets. Earlier in her career she worked at N M Rothschild, gaining broad experience in advisory and financing mandates.

Alongside her banking career, Gillian has developed a substantial non-executive and governance portfolio. She served as Senior Independent Director at Capita plc until 2021 and was previously a Non-Executive Director of Severn Trent, where she chaired the Treasury Committee. She has also brought her financial and investment expertise to the not-for-profit and cultural sectors as Trustee and Chair of the Investment Committee for BBC Children in Need and as a Corporate Board member of the Royal Academy and the Royal Ballet and Opera.

Gillian brings deep cross-sector expertise in:

• Investment banking, M&A and capital markets – advising on complex, cross-border transactions for major corporates and financial sponsors.

• Board governance & committee leadership – Senior Independent Director and committee chair experience in listed and regulated businesses.

• Treasury, capital structure & risk – oversight of treasury, financing and balance sheet strategy in corporate and utility settings.

• Public, cultural & charitable organisations – governance and investment roles with BBC Children in Need and the Royal Academy.

She is recognised for her ability to combine strategic insight, rigorous financial analysis and a practical understanding of stakeholder expectations.